

BEN STEVENS

704 EAGLE HEIGHTS DRIVE C • MADISON, WI 53705 • 608 960 2138 • BSTEVENS6@WISC.EDU

PROFESSIONAL EXPERIENCE

Keel Partners Jan 2016-Present
Project Management Intern

- Assisting the owner's rep during pre-construction of a \$35 million master-planned urban development
- Sourcing new business for the firm by tracking the city's development and planning dockets for opportunities
- Conducting site selection research to facilitate the acquisition of new, developable land for the firm

Gebhardt Development May-October 2016
Development Intern

- Performed pro forma analysis for a new 100,000 square feet mixed-use development in downtown Madison
- Wrote offering memoranda seeking \$15 million of debt equity financing for an office tower and condos
- Represented developer in owner's and project meetings with construction foremen
- Produced massing plans, with setbacks, stepbacks, height limits, to assess max building area for acquisitions
- Punchlisted 175,000 square feet of new downtown, mixed use construction

City of Madison Retail Research Project Summer 2016
Research Intern

- Produced original market research by surveying 1200 shoppers and interviewing property owners one-on-one
- Made recommendations for maximizing the district's retail potential

Greater Europe Mission, Berlin, Germany 2009-2015
Theologian and Fundraiser

- Raised a total of \$500,000 in donations over five years by establishing 100+ new, regular donors
- Regularly delivered speeches in both English and German

EDUCATION

University of Wisconsin-Madison, Wisconsin School of Business, Madison, WI 2015-2017
Master of Business Administration Candidate

- Specialization: Real Estate and Urban Land Economics
- Co-President of the Real Estate Club, Career Fair Organizer
- Coursework in Real Estate Finance, Valuation, Commercial Development, Global Capital Markets, Argus and Excel Modeling, Construction Management, Negotiations, Corporate Strategy
- Completed the AIA Architectural Registration Exam Prep Course
- Created and Hosted *The Skyline Forum*, an online interview series (www.theskylineforum.com)

Trinity Divinity School, Deerfield, IL 2006-2009
Master of Divinity

Missouri State University, Springfield, MO 2002-2006
Bachelor of Arts in German

SKILLS

- German (Near-native fluency)
- Excel and Argus Modeling
- Revit and Sketchup